

In reading this board I see several that have never done a deal. I don't understand why? The PACTRUST is very easy to do with the aid of Bill Gatten. I attended my first seminar Sept. 21, 2002 and spent too much time trying to learn every angle of the trust. I finally did just as Bill kept telling me and asked a FSBO what she wanted and because it didn't hurt me I gave it to her. This was Nov. 22, 2002 and ran an ad in the Dallas Morning News word for word from Bill's work book and have a deal that will be through escrow in a week or so. \$8,000 in my pocket up front, \$300 per month positive cash flow and \$7,000 coming when the RB puts the loan in his name. It works just like Bill says it will if you stop trying to reinvent the wheel and just monkey see monkey do.

Do I understand all there is to know about the PacTrust? No and I don't plan to. I have contacted twenty FSBO's with houses to sell and plan to use the data base of thirty four people who called about my add that are wanting to enjoy home ownership but have a glitch on their credit record. If they have the money then I have the time, that is to find another deal.

Thanks Bill for sticking with me until you finally hammered it into my head just do what the book says.

Jim In Plano, Texas